

# FSC® US PROMOTIONAL LICENSE

## PRODUCT APPROVAL

## SUBMISSION GUIDE



Ensuring compliance with FSC standards is essential for promoting certified products. This guide provides a clear, step-by-step process for verifying suppliers, submitting products for approval, and maintaining internal compliance systems.

### STEP 1: GATHER SUPPLIER VERIFICATION & DOCUMENTATION

Before submitting a product for approval, confirm that all suppliers are FSC-certified.

#### ✓ Valid Documentation:

- To ensure product eligibility, gather one or more of the following:
  - Invoices (see sample)
  - Supplier letters (see sample)
  - For other approved forms of documentation contact [trademarks@us.fsc.org](mailto:trademarks@us.fsc.org)

#### ✗ Invalid Documentation:

- The following are NOT accepted as verification:
  - Chain of custody certificates alone (must be accompanied by purchase documentation)
  - Self-declarations from your organization or the supplier
  - Screenshots from the [FSC public database](#), as they do not confirm purchases

#### █ Required Information:

- All documentation must clearly include:
  - The supplier's FSC chain of custody certification number
  - The FSC claim type for each product (e.g., FSC Mix, FSC 100%, FSC Recycled)
  - A clear indication of which products are FSC-certified

✉ For assistance, contact [trademarks@us.fsc.org](mailto:trademarks@us.fsc.org)

## STEP 2: PRODUCT SUBMISSION

To submit a product for approval:

1. Compile detailed product information into templated Excel spreadsheet, including:
  - Product details (ID, SKU, etc.)
  - FSC certification details (e.g., FSC Mix, FSC 100%)
2. Provide product photos showing:
  - The product itself
  - FSC label on-product
4. Submit all required documents for FSC US review via email ([trademarks@us.fsc.org](mailto:trademarks@us.fsc.org))
5. Await confirmation:
  - FSC US will assess the submission and provide approval or request additional details if necessary

## STEP 3: INTERNAL VERIFICATION SYSTEM

A well-organized internal system will help streamline verification and ensure compliance.

### Best practices:

- (!) Keep records of trademark uses
- (!) Appoint an FSC primary contact
- (!) Regularly check supplier certification
- (!) FSC may conduct reviews

## STEP 4: APPROVAL OR DENIAL PROCESS

After your product submission is reviewed, you will receive either an approval or a denial with feedback.

### ✓ If approved:

You will receive confirmation and may proceed with promoting trademarks, per the guidelines  
The approved product details will be added to FSC's internal records

### ✗ If denied:

You will receive a notification outlining the reasons for denial

You may need to provide additional documentation or make adjustments before resubmitting  
Contact your trademark service provider for clarification and guidance on corrections

 For assistance, contact [trademarks@us.fsc.org](mailto:trademarks@us.fsc.org)

## PRODUCT SUBMISSION CHECKLIST

Ensure all required documents are included before submitting. Incomplete submissions may delay approval.

### REQUIRED SUPPLIER DOCUMENTATION

- Invoices showing FSC-certified product purchases with:
  - FSC certificate code (e.g., BV-COC-000000)
  - FSC claim (e.g., FSC Mix, FSC 100%, FSC Recycled)

OR

- Supplier Letter (if invoices are unavailable), including:
  - FSC-certified supplier's license code
  - Product list confirming FSC certification
  - FSC claim for each product

NOTE: A copy of the supplier's FSC certificate is not considered sufficient evidence.

### REQUIRED PRODUCT DOCUMENTATION

- A separate list (using the provided, templated Excel spreadsheet) of all products you plan to promote with their respective supplier, including:
  - Product names, descriptions, and SKUs
  - Corresponding FSC claims and certification details
- Sample Product Images with visible FSC labels (if applicable)

For assistance, contact [trademarks@us.fsc.org](mailto:trademarks@us.fsc.org)